

MAS 90 Small Business

Frequently Asked Questions

What is MAS 90 Small Business?

MAS 90 Small Business is a low cost alternative for customers that would like to have the functionality of MAS 90 but only need one or two user licenses.

MAS 90 Small Business consists of two bundles, one for core modules with FRx Desktop and a core bundle without FRx Desktop, the customer then then add the distribution bundle if they choose. By offering bundles, customers are presented with a simpler decision-making and ordering process. A description of the bundles as well as a comprehensive listing of all components of the release of MAS 90 Small Business follows:

- A core bundle consisting of Library Master (with Crystal Reports), General Ledger (with FRx Desktop), Accounts Payable, Accounts Receivable and Bank Reconciliation.
- A core bundle consisting of Library Master (with Crystal Reports), General Ledger (without FRx Desktop), Accounts Payable, Accounts Receivable and Bank Reconciliation.
- A distribution bundle consisting of Inventory Management, Sales Order and Purchase Order.
- Simplified subscription renewals based on the bundle purchased.
- Tutorial
 - The Tutorial is a multimedia overview designed to help users get a jump-start using the software. The following topics are included:
 - Core applications setup—Library Master, General Ledger, Accounts Payable, Accounts Receivable, and Bank Reconciliation.
 - Basic navigation skills needed to cover setup topics. This includes the new online Help, new Launcher and “How do I” sections.

How much does MAS 90 Small Business cost?

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| • Single-user core with FRx Desktop | \$4,500 (SLP) |
| • Single-user core without FRx Desktop | \$3,500 (SLP) |
| • Distribution Bundle | \$2, 775 (Additional) |
| • Additional User (limit one) | \$2,000 |
| • Tutorial | No charge |

Can I change a module that is in the bundle?

No, there are no substitutions for any of the modules. You can, however, add another module, for example, Payroll at the standard MAS 90 pricing.

In the distribution bundle, I only need Inventory Management. Can I purchase that application separately?

Yes, you may purchase the core bundle and add Inventory Management individually, however, it will be at standard MAS 90 pricing, and standard Subscription Plan pricing will apply during the time of renewal.

Do I receive my regular tier discount for MAS 90 Small Business?

Yes, you receive standard tier discount on products and services.

Can I still buy “regular” single-user MAS 90?

Yes, however, it will be available at standard MAS 90 pricing and you will have to pay the standard price for the subscription renewal.

What happens if my customer outgrows MAS 90 Small Business and needs more than two users?

Customers will be able to upgrade to either MAS 90 or MAS 200 from either the single-user or two-user bundles. See pricing grid on the Partner FileCenter for upgrade costs.

Is there a separate Reference Library for MAS 90 Small Business?

No, you will not have to purchase a separate Reference Library. You are eligible to sell and support MAS 90 Small Business with your MAS 90 authorization.

Is there a separate PartnerCare plan to receive support for MAS 90 Small Business?

No, any cases used will be deducted from your MAS 90 cases.

What happens if my three-user MAS 90 customer on a current Subscription Plan wants to downgrade to MAS 90 Small Business?

A customer can downgrade to MAS 90 Small Business if it is a better fit. They need to own all modules included in the core bundle. The customer can then pay a \$500 administration fee to move to MAS 90 Small Business. A new CD will be sent and from that point on they will be a MAS 90 Small Business customer. Standard Subscription Plan pricing will apply to the modules outside of the Small Business bundle.

What happens if my three-user MAS 90 customer on an expired support plan wants to downgrade to MAS 90 Small Business?

The customer will need to own all the modules included in the core and/or distribution bundle. They can then pay the Small Business Subscription Plan price and the \$500 administration fee. Standard Subscription Plan pricing will apply to the modules outside of the Small Business bundle including any late and lapsed fees.

What if my five-user MAS 90 customer wants to “downgrade” to MAS 90 Small Business?

Five-user customers would need to purchase the bundle(s) at standard price. These customers already have an unlocking key for a five-user system; we cannot take that unlocking key away, therefore, we do not want customers to take advantage of the situation.

What happens to my current single-user customer and their maintenance renewal?

Current MAS 90 customers will be charged the standard MAS 90 Subscription renewal pricing. If they want to downgrade to MAS 90 Small Business see the question below concerning downgrading.

I have a single-user customer on MAS 90 version 3.0 or higher (graphical version), but they have an expired Subscription Plan. How much will it cost to move them to MAS 90 Small Business?

The customer will need to own all the modules included in the core and/or bundle. They will only need to pay the MAS 90 Small Business Subscription Plan price and the \$500 administration fee. The lapsed coverage and late fees will be waived. However, to get current on any module outside of the bundle price, **customers will need to pay the standard Subscription renewal price for each module (including any late and lapsed fees).**

I have a single-user customer on a MAS 90 version lower than 3.0, and they have an expired Subscription Plan. How much will it cost to move them to MAS 90 Small Business?

The customer will need to purchase MAS 90 Small Business as a new product. To get current on any module outside of the bundle price, **customers will need to pay the standard Subscription renewal price for each module (including any late and lapsed fees).**

Does MAS 90 Small Business qualify for the Competing Installation Conversion Program (CICP)?

No, MAS 90 Small Business is already significantly discounted. No additional discounts will apply.

Can I purchase MAS 90 Small Business for stock?

No, you will need to register MAS 90 Small Business to your customer at the time of purchase.

Do promotions for DacEasy, BusinessWorks or Peachtree apply to MAS 90 Small Business?

No, MAS 90 Small Business is already significantly discounted. No promotions or discounts apply to MAS 90 Small Business unless specifically stated.